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B ° F# ' ~ ¸ ' # P # \$ ~ 1. Don't criticize, condemn or complain. 2. Give honest, sincere appreciation. 3. Arouse in the other person an eager want. 4. Become genuinely interested in other people. 5. Smile. 6. Remember that a person's name is to that person the sweetest

## **DALE CARNEGIE'S SECRETS OF SUCCESS**

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“The secret of success – if there is one – is the ability to put yourself in another person’s shoes, and to consider things from his or her point of view as well as

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your own.” ... Dale Carnegie “Success generally happens to those who are passionate and therefore too busy to seek it.” ...

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